

Openserve Fibre to the Room (FTTR)

Bundled with 1 Gbps broadband



Every partner needs a connection

When choosing a Fibre connection for your customer, there are four criteria we believe are the most important:



Scale



Speed



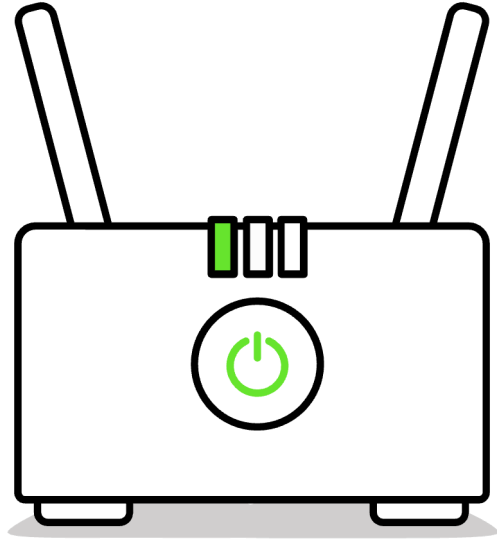
Reliability



Flexibility

As SA's national connectivity leader, Openserve meets these criteria and so much more.

We are committed to delivering innovative services and improving the future of our client's businesses.



Committed to our connections

Our business is all about building your business, no long-term contracts, easy month-to-month arrangements with tools that provide you with everything you need to manage and grow your customer base.

Our product offering, Fibre to the Room (FTTR) is engineered to bring you a high-speed broadband service, allowing for greater WiFi coverage and stability within the home.

Get your customer connected to SA's most experienced Fibre infrastructure provider.

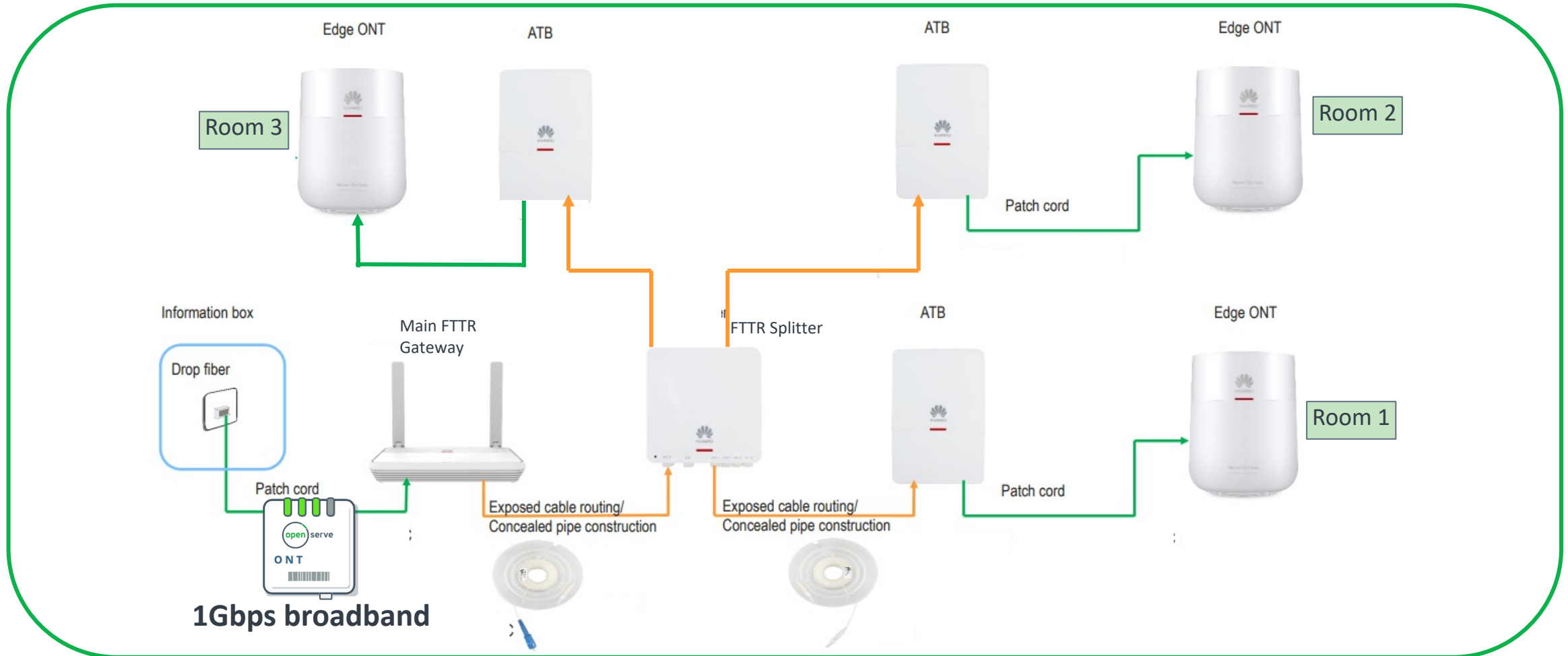
Openserve's Fibre to the Room is part of our ever-expanding 160,000km plus of national Fibre deployment, all backed by a world class national and international IP network.

Openserve actively monitors market trends, and our product range is subject to speed and other changes in accordance with these trends.

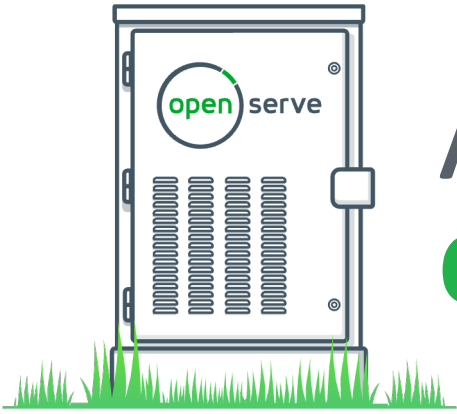
Background & Introduction

- **Higher end** users have a requirement for super **high speed broadband coupled with great WiFi** coverage in their typically large residential premises.
- **There is a gap** in the market for FNOs to provide a very high-end broadband product **with an integrated premium WiFi solution**.
- Current offerings of basic WiFi extenders or more advanced **WiFi Mesh solutions are subject to limitations** inherent in WiFi technology, and **does not cater to this very high-end market**.
- Fibre to the Room (FTTR) is an **all-optical WiFi solution**, which directly extends optical fibre cables to each room, achieving high-speed coverage everywhere in the home/business.
- **FTTR coupled with a super high-speed 1 Gbps broadband** product will be a very attractive offer to the high-end market.

Product Schematic



- FTTR is an all-optical WiFi solution.
- Optical fibres are extended to each room/area in the home/business.
- The FTTR solution features the Main FTTR Gateway, FTTR Fibre Splitter, Edge ONT, transparent fibres and other optical network components.



A connection for every purpose



High-speed
1 Gbps
broadband
access



Asymmetrical
services (upload
configured at
50% of the
download speed)



Provisioned over
GPON Fibre
network



Installed as end-
to-end fibre



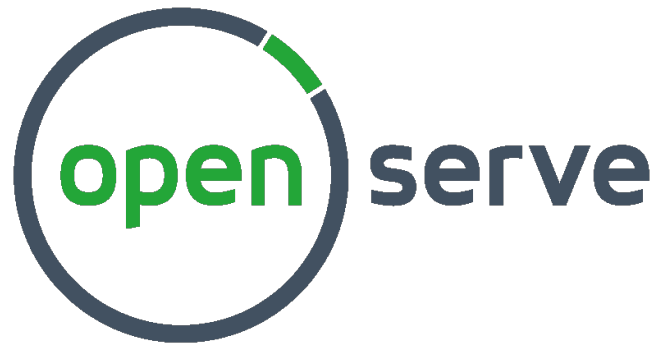
Backhaul via
Metro Ethernet
network



No long-term
contracts. Month-
to-month
contracts



Monthly rental
includes all
equipment in
customer's
premises (no
need for ISP
Router)



- For more information and pricing, please contact your dedicated Account Manager.

